Microsoft Dynamics 365 Business Central
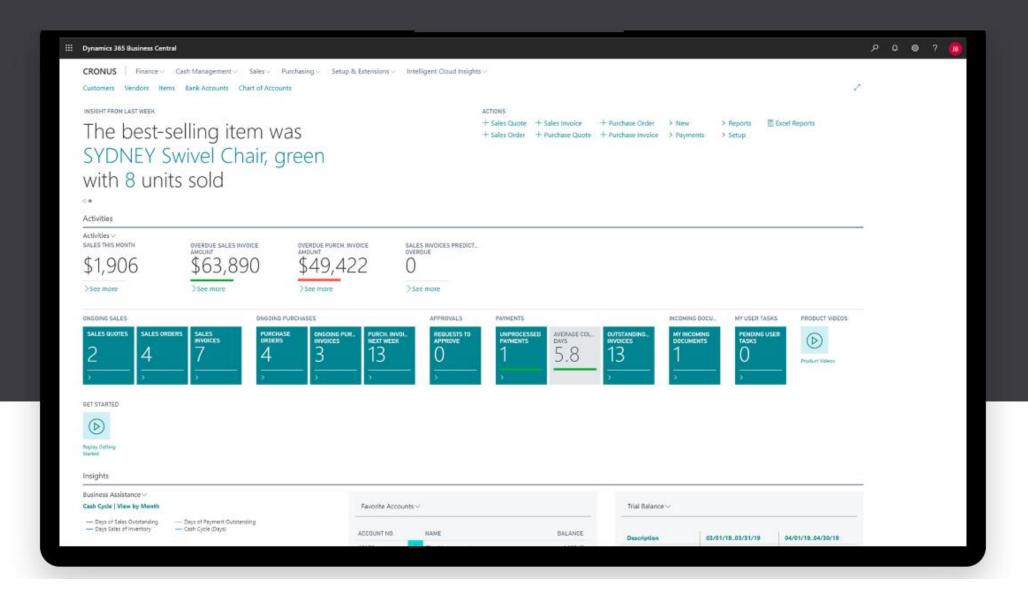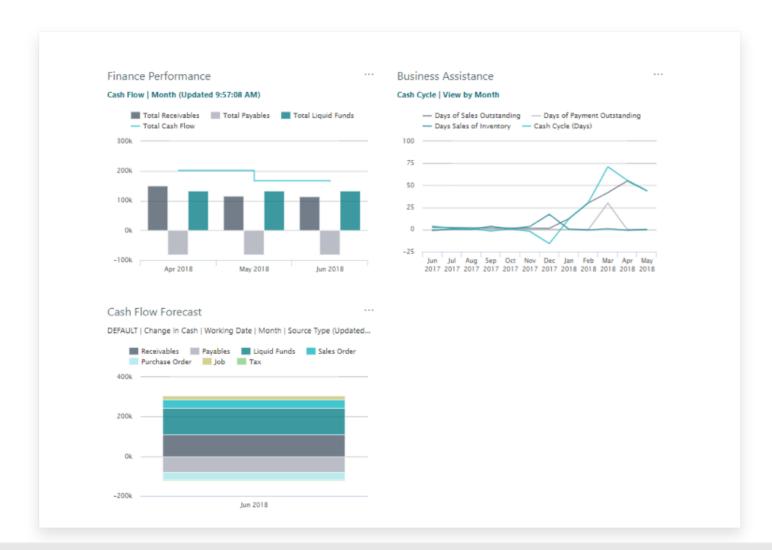
Capability Guide

Triple P Application Co., Ltd.

Financial management	Account receivables/ payables	Bank reconciliation	Fixed asset management	Month/Year end closing
Sales & service management	Quote generation	Contact management	Sales invoicing	Payment processing
Project management	Capacity planning	Budgets and estimates	Job and process costing	Resource management
Supply chain management	Inventory and Purchasing control	Shipment and distribution	Returns and cancellations	Procurement and vendor management
Operations management	Forecasting	Production planning	Manufacturing capacity	Warehouse management
Reporting & analytics	Customer insights	Self-serve reports	Interactive dashboards	Built-in intelligence

Explore Dynamics 365 Business Central capabilities

Increase financial visibility

Make informed decisions with connected data across accounting, sales, purchasing, inventory, and customer transactions.

Chart financial performance in real time with built-in Power BI dashboards. Identify patterns and trends and gain new insights with in-depth analysis and unlimited dimensions.

Accelerate financial close and reporting and maintain compliance with quick, accurate, and streamlined accounts receivable and payable.

Improve forecast accuracy with comprehensive data modeling and analysis. Customize and share reports with seamless Excel integration.
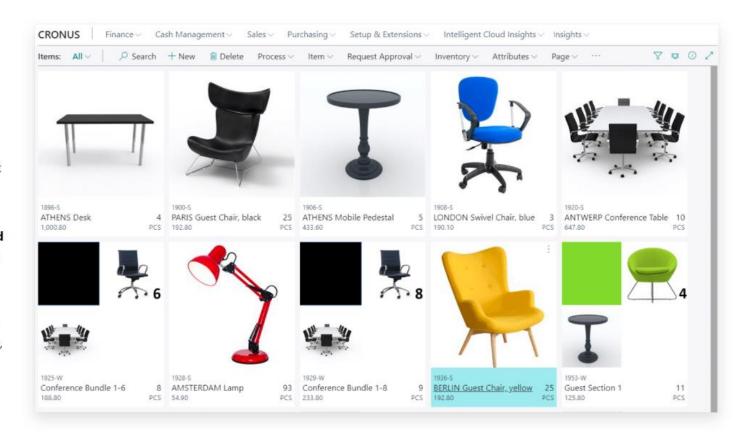
Optimize your supply chain

Predict the optimal time to replenish stock with built-in intelligence. Use sales forecasts and expected stock-outs to automatically create purchase orders.
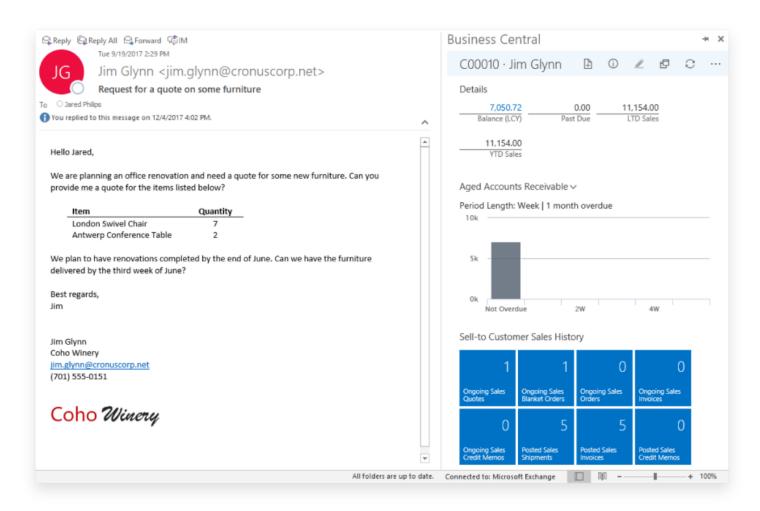
Get a holistic view of inventory for timely order fulfilment. Track every item transaction and movement by setting up bins based on warehouse layout and storage unit dimensions.

Calculate and optimize manufacturing capacity and resources to improve production schedules and meet customer demands.

Maintain the right amount of inventory by automatically calculating stock levels, lead times, and reorder points. When requested items are out of stock, automatically suggest replacements.

Boost sales and improve service

Prioritize sales leads based on revenue potential. Keep track of all customer interactions and get guidance on best upsell, cross-sell, and renewal opportunities throughout your sales cycle.

Accelerate the sales process from quote to cash. Act quickly on sales-related inquiries, manage service requests, and process payments—all from within Outlook.
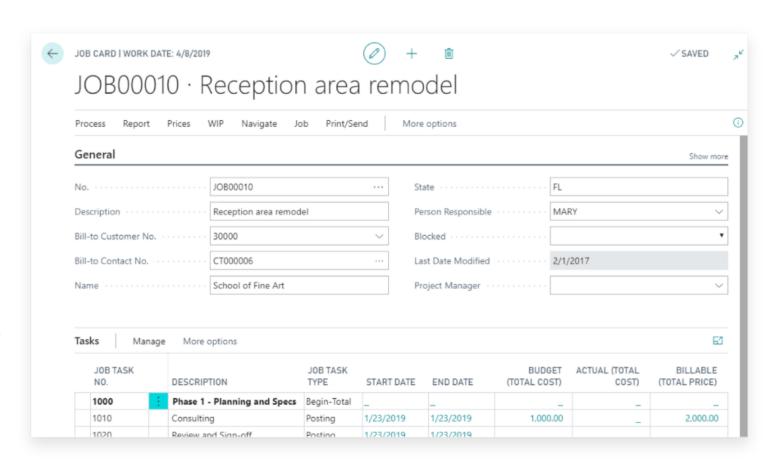
Gain a comprehensive overview of your service tasks, workloads, and employee skills to effectively assign resources and facilitate case resolution.
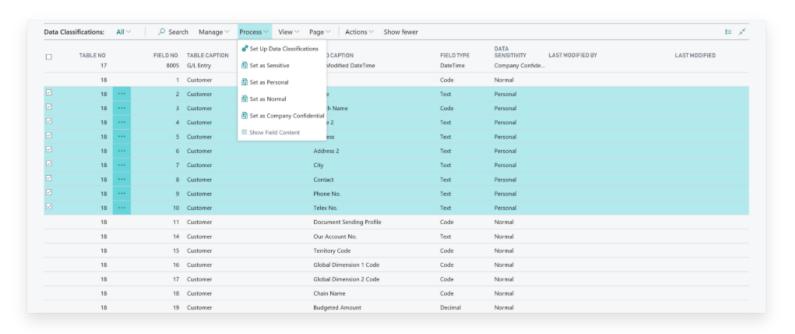
Deliver projects on time and under budget

Create, manage, and track customer projects using timesheets along with advanced job costing and reporting capabilities. Develop, modify, and control budgets to ensure project profitability.

Manage resource levels by planning capacity and sales. Track invoicing for customers against planned costs on orders and quotes.

Make effective decisions with real-time insights on project status, profitability, and resource-usage metrics.

JOB CARD | WORK DATE: 4/8/2019   ✓ SAVED

JOB00010 · Reception area remodel

Process   Report   Prices   WIP   Navigate   Job   Print/Send | More options

General   Show more

No.	JOB00010	State	FL
Description	Reception area remodel	Person Responsible	MARY
Bill-to Customer No.	30000	Blocked	
Bill-to Contact No.	CT000006	Last Date Modified	2/1/2017
Name	School of Fine Art	Project Manager	

Tasks | Manage   More options

JOB TASK NO.	DESCRIPTION	JOB TASK TYPE	START DATE	END DATE	BUDGET (TOTAL COST)	ACTUAL (TOTAL COST)	BILLABLE (TOTAL PRICE)
1000	**Phase 1 - Planning and Specs**	Begin-Total	_	_	_	_	_
1010	Consulting	Posting	1/23/2019	1/23/2019	1,000.00	_	2,000.00
1020	Review and Sign-off	Posting	1/23/2019	1/23/2019			

Protect your data and support GDPR compliance

Respect your customers' right to privacy and set up your business to comply with the General Data Protection Regulation (GDPR). Grant and restrict access to personal data on multiple levels and implement audit trails to ensure security and accountability.
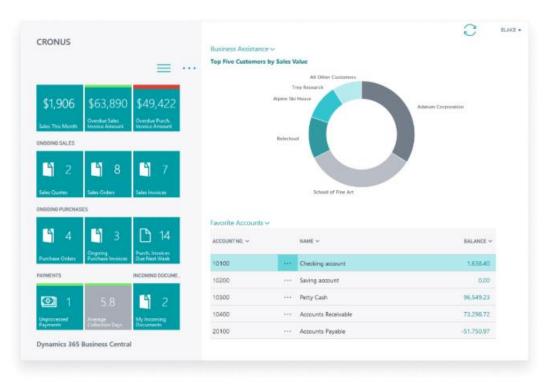
Handle, store, and transmit data securely across your systems while protecting it from unauthorized access with automatic Microsoft datacenter encryption.

Run your business anywhere

Get the same user experience no matter how you deploy—in the cloud, on-premises, or a combination of both.

Take your business on the go with a consistent, intuitive experience across Windows, Android, or iOS devices for mobile access to Business Central.

Dynamics 365 Business Central: Essential Functionality

Financial Management		
Basic General Ledger	Basic Fixed Assets	Electronic Payment / Direct Debits*
Allocations	Insurance	Bank Account Reconciliation
Budgets	Maintenance	Payment Handling
Account Schedules	Fixed Assets Allocations	Cash Flow Forecast
Consolidation	Reclassifications	Advanced Dimensions
Basic XBRL	Bank Account Management	Deferrals
Change Log	Check Writing	Multiple Currencies
Advanced Financial Management		
Responsibility Centers	Inter-company Postings	Cost Accounting
Customer Relationship Management		
Contact Management	Dynamics 365 for Sales and Dynamics 365 for Customer Service	
Task Management	Opportunity Management	Campaign Management
Outlook Client Integration	Interaction / Document Management	Relationship Management
Contact Classification	Mail Logging	Notifications
Project Management		
Basic Resources	Estimates	Time Sheet
Capacity Management	Tasks / Steps	User Tasks
Multiple Costs	Jobs	

Dynamics 365 Business Central: Essential Functionality

Supply Chain Management		
Basic Receivables	Requisition Management	Item Cross References
Sales Invoicing	Alternative Order Addresses	Nonstock Items
Sales Order Management	Purchase Return Order Management	Item Tracking
Sales Invoice Discounts	Purchase Line Discounting	Item Charges
Alternative Ship-To Addresses	Purchase Line Pricing	Bin
Shipping Agents	Drop Shipments	Pick
Sales Return Order Management	Salespeople / Purchasers	Analysis Reports
Sales Line Discounting	Basic Inventory	Item Budgets
Sales Line Pricing	Multiple Locations	Workflow
Sales Tax / VAT*	Document Management, Document Capture and OCR Document Management, Document Capture and OCR	
Basic Payables	Alternative Vendors	E-services
Purchase Invoicing	Assembly Management	Item Categories
Purchase Order Management	Location Transfers	Item Attributes
Purchase Invoice Discounts	Item Substitutions	Stock keeping Units

Dynamics 365 Business Central: Essential Functionality

Human Resources Management		
Basic Human		
Warehouse Management		
Order Promising	Put Away	Warehouse Management Systems
Calendars	Warehouse Receipt	Internal Picks and Put Aways
Campaign Pricing	Warehouse Shipment	Automated Data Capture System
Cycle Counting	Standard Cost Worksheet	Bin Set-Up
Other		
Unlimited Companies	Job Queue	Word reporting/Document reporting
Multiple Currencies	Reason Codes	User Management
Intrastat	Extended Text	
Embedded Power BI		

*Depending on country

Dynamics 365 Business Central: Premium Functionality

Service Order Management		
Service Order Management	Service Item Management	Planning and Dispatching
Service Price Management	Service Contract Management	
Manufacturing		
Production Orders	Basic Supply Planning	Finite Loading
Production Bill of Materials	Demand Forecasting	Sales and Inventory Forecasting
Version Management	Basic Capacity Planning	Agile Manufacturing
Machine Centers		